



BUSINESS CONNECTIONS

The best networking in the L.A. region



From referrals, to networking functions, to business matchmaking, the Chamber's many business development programs provide opportunities to make connections and build business relationships throughout the year.

PROVIDING VALUE TO MEMBERS

- ▶ Access useful business resources
- ▶ Build connections
- ▶ Utilize cost-saving programs
- ▶ Increase visibility
- ▶ Keep yourself informed
- ▶ Attend special briefings

Being part of the Chamber helps the American Red Cross Los Angeles Region connect with key business leaders to prepare for and respond to disasters, both large and small.”

— Jarrett Barrios
CEO

American Red Cross Los Angeles Region

NETWORKING OPPORTUNITIES

Accenture Pancakes & Politics Breakfast Speakers Series

The Accenture Pancakes & Politics Breakfast Speaker Series features distinguished elected officials and opinion leaders discussing timely political issues. This program is open to Board and Circle level members only.

Ambassadors Club

The Chamber's Ambassadors are member volunteers who educate and involve other members in Chamber programs and services to maximize their membership investments. Ambassadors call on all new members and encourage them to take advantage of the business development opportunities offered through the Chamber, represent the Chamber at ribbon cuttings and special events, greet attendees at Chamber signature events and meet monthly to plan for upcoming activities and training.

Business After Hours Mixers

The Chamber's Business After Hours Mixers create an opportunity for members and non-members to mingle and build business relationships in an informal, relaxed business setting. The mixers are held six times per year in partnership with other local business organizations and attract professionals from many industries.

Referral Network

This monthly referral forum enables members to expand their contacts, develop strategic relationships and exchange legitimate business leads.

Member Orientations

Held quarterly, Membership Orientations give new member businesses an opportunity to learn about the Chamber's programs and how to best utilize their membership, as well as provide an opportunity to network with other Chamber members.

Power Hour Series

The Power Hour Series provides an environment for members to connect with influential leaders and learn best practices that can help with their business development needs. Presenters from industry-leading companies share personal business successes and strategies four times per year

Public Policy & Industry Councils

The Chamber's councils make recommendations to the Chamber's leadership on important policy issues. The councils meet on a regular basis to address the issues that affect your company's bottom line. Council meetings are open to all members and any representative from a Chamber member company is welcome to attend. As a participant, you can share your perspectives, weigh in on issues that impact your company and our region, and meet other business professionals.

Small Business Owners Roundtable

Connecting small business owners, the roundtable provides a peer-to-peer forum for members to build meaningful relationships, discuss opportunities and issues, and share best practices that drive BIG results for small business owners.

Westside Connect

Westside Connect is a monthly program for L.A. Area Chamber members located in West L.A. and the beach communities to network over breakfast in the neighborhood where they do business.