SBA Economic Injury Disaster Loan

GUIDE TO SUBMITTING YOUR APPLICATION

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3 Things to Remember:

Number 1:

The SBA’s Disaster Loan Program (EIDL) is separate from the CARES Act legislation.
3 Things to Remember:

Number 2:

Things are changing very fast. The SBA’s application process changed twice last week. It changed again on Monday. The good thing is that your financial documents are your financial documents so despite the process changing, what you need to prepare/submit remains very similar.
3 Things to Remember:

Number 3:

There are no systems in place. Computers aren’t functioning according to an algorithm; instead, people are making the decisions, from legislators down to individual case managers. This means your process is up to the people managing it, at least until the system readjusts to cope with this emergency.
Differences between EIDL and CARES (PPP)

Comparison table in next slide
**SBA EIDL**

- **Organizational Jurisdiction**
  - Processed directly by SBA
- **Terms**
  - 3.75% interest rate over 30 years with no payment for 12 months
- **Collateral**
  - Required unless none available
- **Guaranty**
  - Personal guaranty (> $200k)
- **Criteria**
  - Credit score
  - Last six months of revenue
- **Turnaround**
  - Highly-impacted
- **Instrument**
  - Loan up to $2M

**SBA CARES ACT / PPP**

- **Organizational Jurisdiction**
  - Individual financial institutions
- **Terms**
  - Up to 4% interest rate over 10 years with no payment for 6-12 months
- **Collateral**
  - Not required
- **Guaranty**
  - Personal guaranty not required
- **Criteria**
  - 2.5x avg monthly payroll cost up to $10M
- **Turnaround**
  - ??
- **Instrument**
  - Loan partly convertible to grant
We know you are facing challenging times in this current health crisis. The U.S. Small Business Administration is committed to help bring relief to small businesses and nonprofit organizations suffering because of the Coronavirus (COVID-19) pandemic.

On March 27, 2020, President Trump signed into law the CARES Act, which provided additional assistance for small business owners and non-profits, including the opportunity to get up to a $10,000 Advance on an Economic Injury Disaster Loan (EIDL). This Advance may be available even if your EIDL application was declined or is still pending, and will be forgiven.

If you wish to apply for the Advance on your EIDL, please visit www.SBA.gov/Disaster as soon as possible to fill out a new, streamlined application. In order to qualify for the Advance, you need to submit this new application even if you previously submitted an EIDL application. Applying for the Advance will not impact the status or slow your existing application.

Also, we encourage you to subscribe to our email updates via www.SBA.gov/Updates and follow us on Twitter at @SBAgov for the latest news on available SBA resources and services. If you need additional assistance, you can find your local SBA office and resource partners at www.SBA.gov/LocalAssistance. If you have questions, you may also call 1-800-659-2955.
Applying to the SBA Disaster Loan Program

View Online Application Certifications (Page 1):

https://covid19relief.sba.gov/
ELIGIBLE ENTITY VERIFICATION

Choose One:

- Applicant is a business with not more than 500 employees.
- Applicant is an individual who operates under a sole proprietorship, with or without employees, or as an independent contractor.
- Applicant is a cooperative with not more than 500 employees.
- Applicant is an Employee Stock Ownership Plan (ESOP), as defined in 15 U.S.C. 632, with not more than 500 employees.
- Applicant is a tribal small business concern, as described in 15 U.S.C. 657a(b)(2)(C), with not more than 500 employees.
- Applicant is a business, including an agricultural cooperative, aquaculture enterprise, nursery, or producer cooperative, that is small under SBA Size Standards found at [https://www.sba.gov/size-standards](https://www.sba.gov/size-standards).
- Applicant is a business with more than 500 employees that is small under SBA Size Standards found at [https://www.sba.gov/size-standards](https://www.sba.gov/size-standards).
- Applicant is a private non-profit organization that is a non-governmental agency or entity that currently has an effective ruling letter from the IRS granting tax exemption under sections 501(c),(d), or (e) of the Internal Revenue Code of 1954, or satisfactory evidence from the State that the non-revenue producing organization or entity is a non-profit one organized or doing business under State law, or a faith-based organization.
Review and Check All of the Following:
Applicant must review and check all the following (If Applicant is unable to check all of the following, Applicant is not an Eligible Entity):

☐ Applicant is not engaged in any illegal activity (as defined by Federal guidelines).

☐ No principal of the Applicant with a 50 percent or greater ownership interest is more than sixty (60) days delinquent on child support obligations.

☐ Applicant is not an agricultural enterprise (e.g., farm), other than an aquaculture enterprise, agricultural cooperative, or nursery.

☐ Applicant does not present live performances of a prurient sexual nature or derive directly or indirectly more than de minimis gross revenue through the sale of products or services, or the presentation of any depictions or displays, of a prurient sexual nature.

☐ Applicant does not derive more than one-third of gross annual revenue from legal gambling activities.

☐ Applicant is not in the business of lobbying.

☐ Applicant cannot be a state, local, or municipal government entity and cannot be a member of Congress.

If you have questions about this application or problems providing the required information, please contact our Customer Service Center at 1-800-659-2955 or (TTY: 1-800-877-8339) DisasterCustomerService@sba.gov.

Continue ›
Applying to the SBA Disaster Loan Program

View Online Application (Page 2):

Rental Properties (Residential and Commercial) Only - Lost Rents Due to the Disaster

Non-Profit Cost of Operation for the Twelve (12) Month Prior to the Date of the Disaster (January 31, 2020)

Combined Annual Operating Expenses for the Twelve (12) Months Prior to the Date of the Disaster (January 31, 2020) for All Secular Social Services Provided by the Faith Based Entity

List the Secular Social Services Provided by the Faith Based Entity

Compensation From Other Sources Received as a Result of the Disaster

Provide Brief Description of Other Compensation Sources
<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Name</td>
<td></td>
</tr>
<tr>
<td>Last Name</td>
<td></td>
</tr>
<tr>
<td>Mobile Phone</td>
<td></td>
</tr>
<tr>
<td>Title / Office</td>
<td></td>
</tr>
<tr>
<td>Ownership Percent</td>
<td></td>
</tr>
<tr>
<td>Email</td>
<td></td>
</tr>
<tr>
<td>SSN</td>
<td></td>
</tr>
</tbody>
</table>
Step 3 of 3

Additional Information

In the past year, has the business or a listed owner been convicted of a criminal offense committed during and in connection with a riot or civil disorder or other declared disaster, or ever been engaged in the production or distribution of any product or service that has been determined to be obscene by a court of competent jurisdiction?  

Yes  No

Is the applicant or any listed owner currently suspended or debarred from contracting with the Federal government or receiving Federal grants or loans?  

Yes  No

a. Are you presently subject to an indictment, criminal information, arraignment, or other means by which formal criminal charges are brought in any jurisdiction?  

Yes  No

b. Have you been arrested in the past six months for any criminal offense?

c. For any criminal offense - other than a minor vehicle violation - have you ever been convicted, plead guilty, plead nolo contendere, been placed on pretrial diversion, or been placed on any form of parole or probation (including probation before judgment)?
If anyone assisted you in completing this application, whether you pay a fee for this service or not, that person must enter their information below.

Individual Name

Name of Company

Phone Number

Street Address, City, State, Zip

Fee Charged or Agreed Upon

I give permission for SBA to discuss any portion of this application with the representative listed above.  

[Yes]  [No]
I would like to be considered for an advance of up to $10,000.

Where to Send Funds

Bank Name *

Account Number *

Routing Number *
On behalf of the individual owners identified in this application and for the business applying for the loan:

I/We authorize my/our insurance company, bank, financial institution, or other creditors to release to SBA all records and information necessary to process this application and for the SBA to obtain credit information about the individuals completing this application.

If my/our loan is approved, additional information may be required prior to loan closing. I/We will be advised in writing what information will be required to obtain my/our loan funds. I/We hereby authorize the SBA to verify my/our past and present employment information and salary history as needed to process and service a disaster loan.
I/We authorize SBA, as required by the Privacy Act, to release any information collected in connection with this application to Federal, state, local, tribal or nonprofit organizations (e.g. Red Cross Salvation Army, Mennonite Disaster Services, SBA Resource Partners) for the purpose of assisting me with my/our SBA application, evaluating eligibility for additional assistance, or notifying me of the availability of such assistance.

I/We will not exclude from participating in or deny the benefits of, or otherwise subject to discrimination under any program or activity for which I/we receive Federal financial assistance from SBA, any person on grounds of age, color, handicap, marital status, national origin, race, religion, or sex.

I/We will report to the SBA Office of the Inspector General, Washington, DC 20416, any Federal employee who offers, in return for compensation of any kind, to help get this loan approved. I/We have not paid anyone connected with the Federal government for help in getting this loan.

CERTIFICATION AS TO TRUTHFUL INFORMATION: By signing this application, you certify that all information in your application and submitted with your application is true and correct to the best of your knowledge, and that you will submit truthful information in the future.

WARNING: Whoever wrongfully misapplies the proceeds of an SBA disaster loan shall be civilly liable to the Administrator in an amount equal to one-and-one half times the original principal amount of the loan under 15 U.S.C. 636(b). In addition, any false statement or misrepresentation to SBA may result in criminal, civil or administrative sanctions including, but not limited to: 1) fines and imprisonment, or both, under 15 U.S.C. 645, 18 U.S.C. 1001, 18 U.S.C. 1014, 18 U.S.C. 1040, 18 U.S.C. 3571, and any other applicable laws; 2) treble damages and civil penalties under the False Claims Act, 31 U.S.C. 3729; 3) double damages and civil penalties under the Program Fraud Civil Remedies Act, 31 U.S.C. 3802; and 4) suspension and/or debarment from all Federal procurement and non-procurement transactions. Statutory fines may increase if amended by the Federal Civil Penalties Inflation Adjustment Act Improvements Act of 2015.

☐ I hereby certify UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE UNITED STATES that the above is true and correct.

Click for additional statements required by laws and executive orders
Timeframe

3/9
Online Application
Submitted via original EIDL Application Portal (uploaded PFS, 4506-T, 2018 Corporate Tax Return, Financial Statements)

3/21
Approval (first wave)
Received approval by phone from case manager with loan amount and terms, explains process

3/26
Online Application Portal Crashes
System switches to request application and forms via upload

3/30
New Online Application Portal
Process is updated to include amendments as legislated by the CARES Act.

??
Legal Department to Issue Loan Docs
These have to be signed (wet signature) and mailed to SBA. Provisional $25k disbursed in the interim.

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Loan Docs are Received, Wire Issued
Loan is disbursed by SBA and process is completed.
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View Additional Forms (Form 4506-T):

Applying to the SBA Disaster Loan Program

View Additional Forms (Form 413 PFS):

https://www.sba.gov/sites/default/files/forms/SBA_Form_413_7a-504-SBG.pdf
Applying to the SBA Disaster Loan Program

View Additional Forms (Form 2202 Schedule of Liabilities):

Applying to the SBA Disaster Loan Program

Guide to the Form 990

Thanks!
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In partnership with:
LIST VENTURES

To request individual advising, go to:
https://lasbdcmnet.ecenterdirect.com/signup