

COVID-19 Survey Member Results

OUR APPROACH

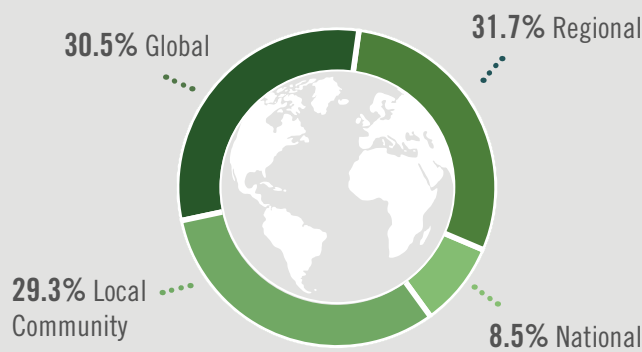
A 10-question survey was distributed via email to the L.A. Area Chamber's 1,400 member organizations. The results* highlighted represent the 82 member responses received.

REPRESENTATION

The following data maps the reach and diversity of our surveyed members.

"This has been shattering, and we are very concerned. It is difficult to know to what degree our industry will change, and if we will have a place in it. We are focused on special event catering, and it is not clear if that will even be an industry again in any form for the remainder of 2020. It is all very unsettling." - **Michael Duddie**, Founder, The Copper Key

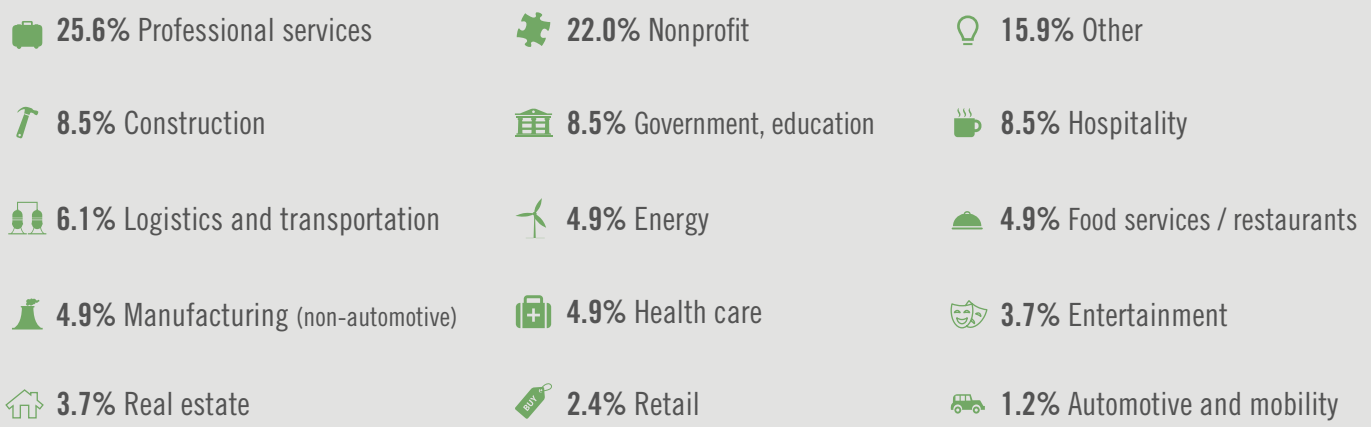
Overall company presence



Employees in the Greater L.A. Region



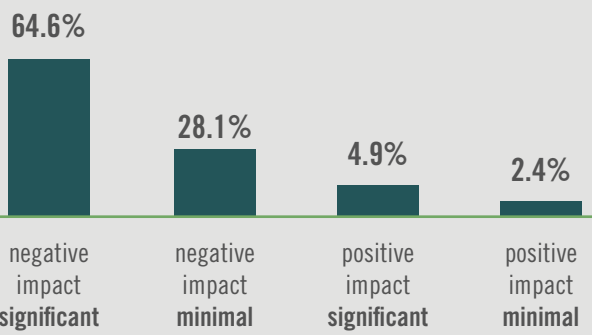
Industries



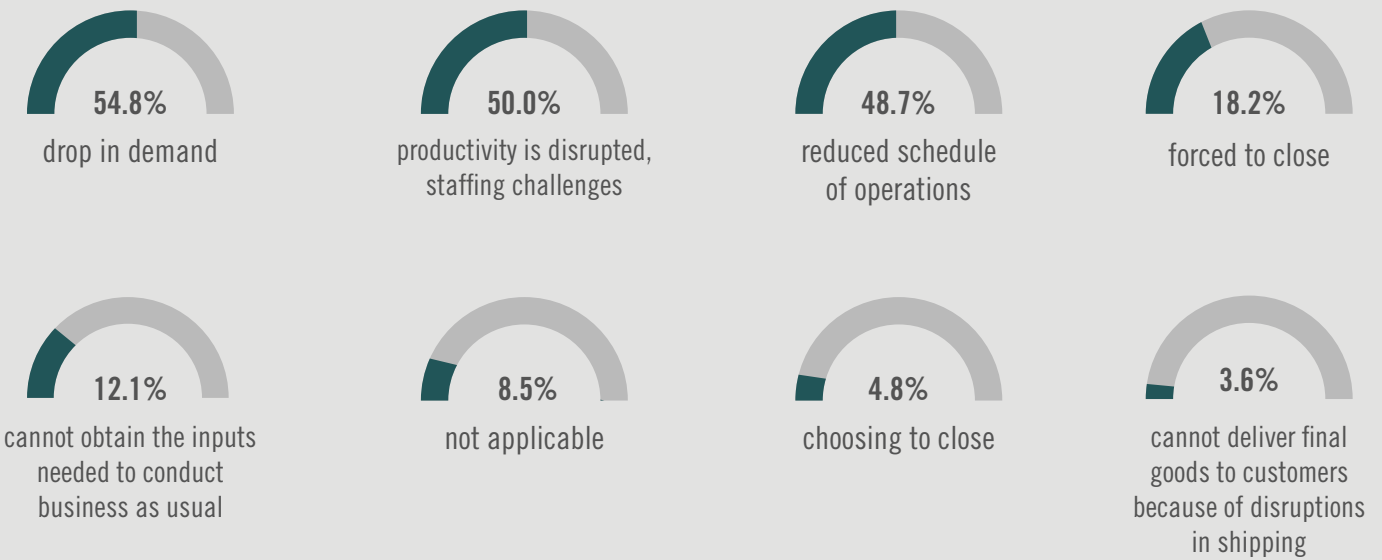
"As the world goes through this pain period we really need assistance from the government to keep staff employed. A lot of companies are putting staff on furlough, which is something we as a business do not want to do. I want to keep staff employed without getting into debt, taking out loans to pay wages." - **David Aherne**, Managing Director, Across the Ocean Shipping

OVERALL IMPACT

The following data illustrates COVID-19's impact on our Chamber Members' normal business operations.*



"As a national non-profit the services we provide to patients and families have been postponed until further notice. We are having to adapt virtually to provide assistance. Our fundraising efforts have come to a standstill." - **Primo Castro**, Director of Government Relations, American Cancer Society Cancer Action Network



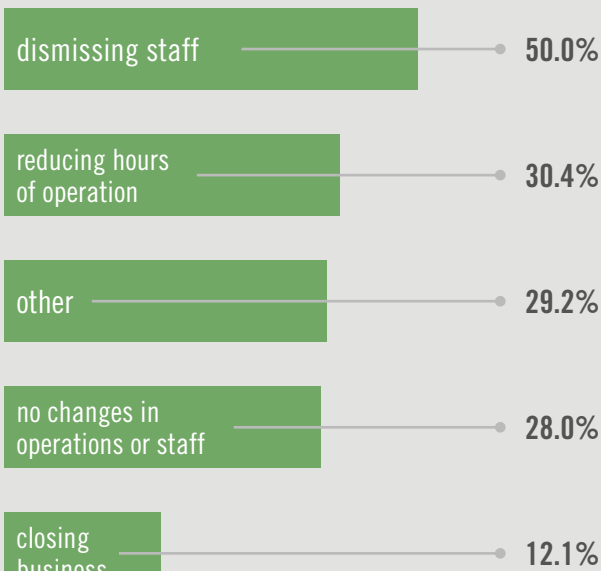
"We have had to close our doors for the time being. We do not know when we can return. All employees were temporarily laid off." - **Payam Ayazi**, CEO, Super Copy, Inc.

INSIGHTS

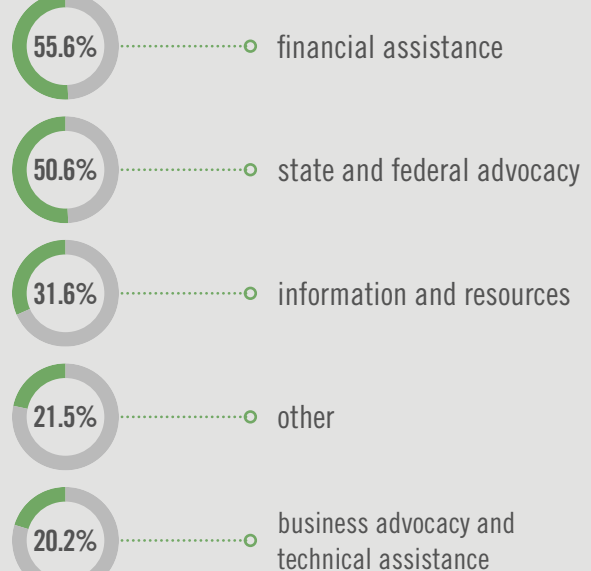
The following data represents the growing concerns of our members, most urgent needs and their resource awareness.

"We are an essential business so we will remain open and cannot forecast what will happen down the road. New leases may be down but rent renewals may be up. We will have to deal with residents unable to pay rent." - **Terri Cleveland**, Fairfield Residential

If this crisis continues beyond three months, our Chamber Members anticipate the following:*



The most urgent needs from our Chamber Member organizations:*



We asked our Members, "Are you aware of resources available such as: Small Business Administration, Loan Products, Technical Assistance through the Small Business Development, and Centers Deferral of Payroll Taxes?"



*Respondents were asked to select all options that apply to their current situation. Cumulative results may exceed 100%.