

Los Angeles Convention Center Expansion & Modernization

How to do business with the Los Angeles Convention Center (LACC) project team

The Los Angeles Convention Center is undergoing a major Expansion & Modernization. PCL Webcor Joint Venture (PWJV) is leading construction delivery and is engaging qualified, local, and certified businesses for subcontracting and supplier opportunities. ([Los Angeles Convention Center Opportunities](#))

Who should engage

- **Trade subcontractors** (self-perform or specialty)
- **Construction-related professional services** (as reflected in bid packages)
- **Certified firms / small & local businesses: MBE, WBE, SBE, DVBE, LBE, EVE** (and similar certifications)

Business inclusion targets (utilization):

18% MBE | 4% WBE | 25% SBE | 3% DVBE | 20% LBE | 3% EVE

How opportunities are posted

1. Start here: “Work on the Project” ([official intake](#))

Go to the link above and click **Business Opportunities** -> **More Info** to submit your company information. Submissions are reviewed, and PWJV’s Economic Impact team contacts firms as opportunities align.

Business engagement support: businessinclusion@pwjv.com

2. Bid platform: **SmartBid** (smartbid.co)

PWJV uses **SmartBid** to distribute bid packages, project documents, and invitations to bid to subcontractors. ([SmartBid](#))

Typical process: you submit interest via the intake form → PWJV matches scopes → you receive an invitation/access via SmartBid → you respond to ITBs and download document

Bid timing (current + upcoming)

- **Wave 3:** Posted **Feb 12, 2026**; bids due **Mar 6, 2026**.
- **Wave 4:** Expected **April–May (TBD)**.

Critical requirements to know (before you bid)

Pre-qualification

Firms bidding directly to PWJV should expect **pre-qualification** with both PCL and Webcor.

Labor compliance:

Project operates under a Project Labor Agreement (PLA); comply and may need a Letter of Assent if not already union signatory.

Local hire & apprenticeship targets (key reminders)

- **30% local hire, 120% apprentices** (including local apprentice requirements).
- Workforce pipeline contact: localhire@pwjv.com

Prepare to Engage (5 Step Checklist)

1. **Submit your business profile** using **Business Opportunities – More Info** on the Work on the Project page.
2. **Be SmartBid-ready** Complete your profile (trades/scopes, service area, certifications, contacts) and be ready to upload key documents. ([SmartBid](#))
3. **Have core documents ready (PDFs, current):**
 - Capability statement (1 page)
 - License + insurance (and bonding capacity if applicable)
 - Safety program/EMR (if applicable)
 - Past performance sheet (3–5 relevant projects)
4. **Start pre-qualification early** (PCL + Webcor) if you plan to bid direct.
5. **Track bid waves and respond early** (don't wait until the last week; ask scope questions early).

Stay engaged

- Use the **Work on the Project** intake to stay in PWJV's pipeline for matching scopes. ([Los Angeles Convention Center](#))
- For business technical/setup questions: businessinclusion@pwjv.com ([Los Angeles Convention Center](#))